

The

Entrepreneurial

Spirit
Awards
Gala

'21

Entrepreneurial

Celebrating Teachers: NFTE's Frontline Workers

nfte!

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Welcome

Good evening and welcome to this celebration of the entrepreneurial spirit!

While we cannot all be in the same room tonight, I am grateful that we can come together as a community to support and salute the next generation of entrepreneurs.

NFTE believes that every young person should develop their own entrepreneurial mindset. You'll find that all the NFTE alumni, educators, and volunteers you meet tonight demonstrate that mindset. They are recognizing opportunity and acting on it, persevering through setbacks, learning from their experience, and changing in ways that lead to success.

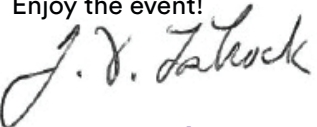
Tonight, we celebrate the leadership of our great partners at the Citi Foundation and American Student Assistance (ASA). With their Pathways to Progress initiative, the Citi Foundation, led by Brandee McHale, has committed time and resources to address the global problem of youth unemployment, and has become a leader in promoting youth entrepreneurship, job access, mentorship, financial education, and career guidance. Similarly, under the direction of President

and CEO Jean Eddy, ASA's 60-year mission to help middle and high school students make informed choices to achieve their education and career goals is broadly demonstrated through their programs, advocacy, research, and collaborations with partners like NFTE. Their efforts exemplify the Entrepreneurial Spirit espoused by NFTE, and we are proud to honor them both with our highest award.

Funds raised tonight will provide NFTE entrepreneurship education programming to thousands of young people from low-income communities across the country. These funds will also enable us to train more educators to deliver our award-winning, hands-on, practical business curriculum. This Gala allows us all to be part of the solution to provide our youth with the tools they need for a more productive and prosperous future.

By joining us to celebrate our honorees, hear our story, support NFTE learners, and spread the entrepreneurial mindset, you are helping us build our future. You have our profound gratitude and appreciation.

Enjoy the event!


Dr. J.D. LaRock
President & CEO

NFTE's Entrepreneurial Leadership Award is presented to the Citi Foundation in recognition of its commitment to advancing youth entrepreneurship education.

Accepting the award this evening is

Brandee McHale

Head of Citi Community Investing and Development, President of the Citi Foundation

Citi Foundation



As Head of Community Investing and Development at Citi and President of the Citi Foundation, Brandee McHale leads Citi's efforts to drive economic opportunity and invest in the equitable and inclusive growth of communities through impact investing, inclusive finance, community relations and the philanthropy of the Citi Foundation.

With more than three decades of experience in financial services and philanthropy, Brandee has dedicated her career to developing forward-thinking initiatives that connect low-income communities and communities of color to jobs, housing and a more economically secure future. Prior to her current role, she led Citi's corporate citizenship efforts, including philanthropy, volunteerism, and environmental sustainability. She previously served as Director of Operations for Citi Community Capital as well as in a variety of business management and philanthropy-related leadership roles within community relations. She also helped to establish a business case for financial inclusion and asset building as a program officer at the Ford Foundation.

Brandee currently serves as Board Chair for Living Cities, a collaborative of the 22 largest philanthropic foundations in the U.S. that is dedicated to closing racial wealth gaps. She formerly served as Chair of the Global Steering Committee for the United Nations Environment Programme Finance Initiative (UNEP FI), as Board Chair for Prosperity Now, an organization focused on economic opportunity and mobility in the U.S., and served on the board of directors of the Local Initiatives Support Corporation (LISC), America's Promise Alliance and Philanthropy NY.

NFTE's Entrepreneurial Leadership Award is presented to American Student Assistance in recognition of its commitment to advancing youth entrepreneurship education.

Accepting the award this evening is

Jean Eddy

President and CEO, American Student Assistance (ASA)



As President and CEO of American Student Assistance (ASA), Jean Eddy develops and drives the overall strategic direction of the organization. Named by the Board of Directors as CEO in the fall of 2016, she was asked to undertake an evaluation of the organization's direction and purpose to better align ASA's strengths with highest student impact areas.

During Jean's tenure, ASA has pivoted from a 65-year history of helping students with college financing and repayment options to a new focus of helping students discover potential career paths earlier in their education journey, before financing or repayment need occur. In collaboration with the Board and her senior management team, she has successfully shifted ASA's focus and direction to help kids—as early as middle school—to know themselves, know their options, and make informed choices about their education and career goals.

Prior to becoming its CEO, Jean served on the Board of ASA for 20 years, serving most recently as Vice Chair. She has spent her career in higher education holding numerous senior level positions. Deeply committed to student success, she is known for building student-focused infrastructures at higher education institutions. Jean came to ASA with more than 25 years of experience creating and leading education organizations, serving as the Chief Operating Officer at the Rhode Island School of Design (RISD), Senior Vice President for Students and Enrollment at Brandeis University, and holding multiple roles in the financial services and enrollment areas during a 12-year tenure at Northeastern University.

Nationally, Jean is a recognized speaker and subject matter expert, and she is an outstanding communicator with internal and external audiences. She served on Governor Charlie Baker's Commission on Digital Innovation and Lifelong Learning, and she holds a bachelor's degree from Roger Williams University and a master's degree from Johnson & Wales University.

Lowell B. Mason Award for

Exemplary Board Leadership

The Lowell B. Mason Award for Exemplary Board Leadership recognizes the leaders who have pioneered innovative ways to open doors for NFTE and its students. The award honors the memory of business pioneer Lowell B. Mason, who believed deeply in both free enterprise and one's obligation to serve the community. Mason exemplified these ideals as both an entrepreneur and public servant. Through his commitment to NFTE, the award recipient serves as a powerful example of how business leaders can impact the lives and futures of children striving to become the next generation of entrepreneurs.



Diana embodies the enterprising nature that bears her name.

Diana Davis Spencer

President, The Diana Davis Spencer Foundation

Diana embodies the enterprising nature of the foundation that bears her name. As Chairman and President, Diana provides strategic guidance while actively participating in grant making and organizational outreach. In addition to her philanthropic career, Diana is an accomplished journalist and author, having written for numerous local and national publications. She served as editor of the Foreign Policy Association's newsletter and was a member of literary organizations including the National

League of American Pen Women, National Writers Union, and National Press Club.

Diana also enjoyed a successful career as an activist, having advocated for legislation that improved educational opportunities for special needs children and promoted environmental sustainability through recycling. She sits on various boards, including the Wilson National Cabinet, the Masters School, American Swiss Foundation, and the Northeast Harbor Library. Diana is also a board member emerita of Wheaton College, her alma mater. She served on NFTE's Board of Directors for over twenty years.

Diana travels widely throughout Europe and Asia, having visited Russia five times to meet with government and business leaders. She enjoys tennis, hiking, and meeting fellow writers.



Gus Harris

*Executive Director (Retired),
Moody's Analytics*

Gus Harris has recently retired as Executive Director of Moody's Analytics, where he oversaw the Structured Analytics & Valuation division. He joined Moody's in 1995 as part of the Managed Funds team before transferring to the Derivatives Group in 1997. As an analyst in the Derivatives Group, he focused primarily on rating arbitrage cash flow and market value corporate CDOs. Mr. Harris was a Managing Director in the Derivatives

Group from 1999 through 2006. In 2006, Gus helped establish the predecessor group to the Structured Analytics and Valuations division.

Prior to joining Moody's, Mr. Harris had spent seven years at Price Waterhouse where he was an Audit Manager specializing in mutual funds, hedge funds and other pooled vehicles, including pension funds. He performed and managed several audits of hedge funds, including fund of funds.

Mr. Harris has a B.S. in Economics and Accounting from New York University, an M.B.A. in Finance from Columbia University and an M.S. in Statistics from New York University. He also holds CFA and CPA designations.

*Gus helped establish
the predecessor group to the
Structured Analytics and
Valuations division.*



Michael Kacsmar

*NFTE Board Chair
Partner, Ernst & Young LLP*

Mike Kacsmar brings 28 years of experience serving a variety of high-growth domestic and international companies, both public and private, at various stages of development. His clients have typically been backed by large private equity investors and have successfully navigated through mergers, acquisitions and both private and public equity and debt offerings.

*Mike brings more than two
decades of experience serving a
variety of high-growth domestic
and international companies.*

Mike is the diversity and inclusiveness leader for EY's Iselin, New Jersey practice where he champions all diversity and inclusion activities. Mike also formerly served as the leader of EY's Entrepreneur Of The Year (EOY) Program in the Americas, overseeing all US regional programs as well as programs in Canada, Mexico and South America. The EOY Program recognizes achievements and contributions of the best high-growth entrepreneurs in the world.

Mike is a certified public accountant in New Jersey, New York and Pennsylvania (inactive) and is a member of the New Jersey State Society of Public Accountants, the Pennsylvania Institute of Certified Public Accountants and the American Institute of Certified Public Accountants. Mike has a BS in Business Administration - Accounting from Bloomsburg University of Pennsylvania.

Master of Ceremonies

Aaron Trinidad
NFTE Alumni



Aaron Trinidad is NFTE's 2019 National Youth Entrepreneurship Challenge winner with his business pitch for Lender, an app he styled after Tinder to pair non-profit organizations with volunteers based on their interests. Previously, he won second place in NFTE Chicago's 2019 Regional Challenge, and was a top finalist in NFTE's World Series of Innovation in 2017. He has also won GENYouth's AdVenture Capital Fuel Up! Innovation Challenge.

A freshman attending DePauw University, Aaron plans to major in Communications with a minor in Business Administration, and recently began work in customer experience at a Chicago-based startup, Jibbit, which produces the smallest long-lasting real-time location tracker. He's excited to experience how a startup works and grows, and is eager to take time to expand his network while taking classes in school that enhance his entrepreneurial mindset. He looks forward to applying these new sets of skills, resources, and ideas to execute his visions for the future.

Moderator

Jasmine Lawrence

NFTE Alum

Founder, EDEN BodyWorks

Project Manager, X, the moonshot factory

Jasmine Lawrence is the Founder of EDEN BodyWorks. Devastated by the harsh chemical in hair products, 11-year-old Jasmine sought to develop affordable beauty products that were all-natural and really worked. After more than 15 years in business, her products are now available at retailers nationwide including Target, CVS, Walmart, HEB, and Sally Beauty just to name a few.

Jasmine is also a Product Manager at X, the moonshot factory.

She has held a number of positions creating consumer-focused products for companies like Facebook, Softbank Robotics America, and Microsoft. She earned her Bachelor of Science in Computer Science from Georgia Tech and her Master's in Human-Centered Design and Engineering at the University of Washington.

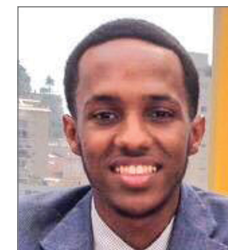


Alumni Speakers

^ Dagim Girma

Digital Product Manager,
Goldman, Sachs & Co.

NFTE DC Metro
Class of 2013



^ Terrell Watson

Business Marketing Major,
Howard University

NFTE New York Metro
Class of 2018



^ Melissa Ruiz-Vera

Blockchainedu.org
Business Development,
Injective Protocol

NFTE New York Metro
Class of 2013



Dwight Anderson
Osprate Management

Keith Banks
Bank of America

BlueMountain Capital Management, LLC
Andrew Feldstein accepting award

John Bogle
The Vanguard Group

Eddie C. Brown
Brown Capital Management

Bruce Calvert
Formerly Alliance Capital Management

Doris & Jay Christopher
The Pampered Chef

Arthur A. Ciocca
The Wine Group, Inc.

Clint Coghill
Coghill Capital Management

Mark Danchak
Harbinger Capital Partners

Joseph DiMenna
Zweig-DiMenna

William Donaldson
Donaldson Enterprises

William Douglass & David Saunders
K2 Advisors

Jimmy Dunne
Sandler O'Neill

Ernst & Young, LLP
Jim Turley accepting award

Phillip A. Falcone
Harbinger Capital Partners

Theodore Forstmann
Forstmann, Little & Co.

Seth Goldman
Honest Tea

Goldman Sachs
Lloyd Blankfein accepting award

John P. Havens
Citicorp

Robert Hurst
Formerly Goldman Sachs & Co.

Charles & David Koch
Koch Industries

Henry Kravis
Kravis, Kohlberg & Roberts

Vincent Mai
AEA Investors

Wes Moore
Bestselling Author & Entrepreneur

Joy Thomas Moore
JWS Media

John V. Murphy
OppenheimerFunds, Inc.

Kevin Murphy
Tandem Global Partners

Vikram Pandit
Citicorp

Kevin Plank
Under Armour

Christopher Pucillo
Stanfield Capital Partners

Jeff Raikes
The Gates Foundation

Marsha Ralls
The Ralls Collection, Inc.

Julian Robertson
Tiger Management

Diana Ross
Performer

Arthur Samberg
Pequot Capital Management

Frank Savage
Savage Holdings

Anthony Scaramucci
SkyBridge Capital

Jane Siebels
Green Cay Asset Management

Russell Simmons
Rush Communications

Diana Davis Spencer
Diana Davis Spencer Foundation

Eric Van Standifer
Blaylock Robert Van, LLC

John A. Swainson
CA, Inc.

Diana Taylor
Wolfensohn & Company

Stuart Weitzman
Stuart Weitzman, LLC

David “Tiger” Williams
Williams Trading, LLC

Muhammad Yunus
*2006 Nobel Peace Prize Winner
Grameen Bank*

affiliations at time of honor



Sara Blakely
SPANX

Rhonesha Byng
Her Agenda

Troy Carter
Atom Factory

Chelsea Clinton
The Clinton Foundation

Evin Robinson & Jessica Santana
New York On Tech

Kyle Wong
Pixlee

Michael J. Kacsmar
Chair
Partner, EY

Tucker York
Vice Chair
Global Head, Private Wealth Management, Head of U.S. Private Wealth Business
Goldman, Sachs & Co.

Patricia Alper
President
The Alper Portfolio Group

Dr. Lauren Beitelspacher
Associate Professor & Division Co-Chair, Marketing Division
Babson College

David Chubak
Head of U.S. Retail Banking
Citigroup

Tony Frazier
Executive Vice President, Global Field Operations
Maxar Technologies

Kyle Garman
Senior Vice President, Global Business Development
SAP SE

Noah Hanft
Mediator, Arbitrator, ADR Advisor
AcumenADR

Gus Harris
Executive Director (Retired),
Moody's Analytics

Dr. J.D. LaRock
President & CEO
NFTE

Timothy Murphy
General Counsel
Mastercard

Andrew Oliver
CEO
Giantmicrobes, Inc.

Anthony Salcito
VP of Worldwide Education
Microsoft Corporation

David Spreng
Chairman
CEO & CIO
Runway Growth Capital

Patricia Alper
The Alper Portfolio Group

David Chubak
Citigroup

Noah J. Hanft
AcumenADR

Gus Harris
Retired, Moody's Analytics

Michael J. Kacsmar
EY

Timothy Murphy
Mastercard

Anthony Salcito
Microsoft

Tucker York
Goldman Sachs & Co.

Baltimore Metro
David Cahn
Franchise & Business Law Group
Whiteford, Taylor & Preston L.L.P.

Bay Area
Brent Freeman
Founder & President
Stealth Venture Labs

Chicago Metro
N/A

DC Metro
Randall Baugh
*Head of E*TRADE Bank Compliance*
Morgan Stanley

Los Angeles Metro
Leo Gestetner
CEO
Heath Capital

New England
Drew Smith
Founder & Principal
HOPR Ventures

New York Metro
Holly Wallace
Managing Director & Senior Financial Advisor
Merrill Lynch

North Texas
Adrienne Palmer
Entrepreneur

Philadelphia Metro
Kevin Wolfgang
President & CEO
Evergreen Apartment Group

St. Louis Metro
Patricia Hagen, Ph.D., Co-Chair
Executive Director
TEC/T-REX

Kevin Wilson, Co-Chair
Director
Small Business Development Center at University of Missouri

Southeast
Richard Jackson
Attorney
Greenspoon Marder LLP

NFTE (Network for Teaching Entrepreneurship) is a global nonprofit that activates the entrepreneurial mindset and builds startup skills in young people from under-resourced communities.

Reaching more than 100,000 middle and high school students annually, NFTE works with schools and community partners in 25 U.S. states and 10 countries around the world. Leveraging classroom teachers and volunteers from top-tier companies, NFTE’s research-based model teaches students how to identify a business opportunity and launch a business; helps them learn about the range of jobs and occupations available to them; and develops their “entrepreneurial mindset” — a set of skills including creativity, adaptability, communication, and collaboration that leads to success in any career. Since 1987, NFTE has educated 1.2 million young people worldwide, helping thousands launch businesses and companies of all sizes.

Learn more at nfte.com

Alumni Business Expo Participants

Following the gala, alumni members of NFTE's Founders Forum will showcase their businesses at individual booths where you can meet them and learn more about their work.

Exhibitors from the NFTE Founders Forum are:

Crowned Waffles

Dayana Gelin,
Founder

NFTE Southeast

Class of 2018

Elite Basketball

Academy

Andres Cardona,
Founder

NFTE Southeast

Class of 2010

Gen Z Life Coach

Brandon Griffin,
Founder

NFTE Partner in Indiana

Class of 2005

Ghostro Delivery

Vincent Quigg,
Founder

NFTE Los Angeles Metro

Class of 2012

LOTTA Worldwide

Mathew Galvez,
Founder

NFTE Bay Area

Class of 2018

Nails by Anisa

Anisa Anorve,
Founder

NFTE Los Angeles Metro

Class of 2018

Project Gym

Cody Chang,
Founder

NFTE New York Metro

Class of 2006

Ray Grand, Inc.

Ray Grandoit,
Founder

NFTE New England

Class of 2001

Tasium

Jose Rodriguez,
Founder

NFTE New England

Class of 2020

Nutra-Charged

Shelton Alexis,
Founder

NFTE New York Metro

Class of 1995

The Millennial

Foundation

Christopher Jones,
Founder

NFTE DC Metro

Class of 2012

The ROC Enrichment

Program

Brian Sessions,
Founder

NFTE Baltimore Metro

Class of 2008

National Investor Pitch Challenge

The opportunity to compete in NFTE's National Investor Pitch Challenge is offered annually to alumni who have taken the Entrepreneurship 2 (E2) course since the program launched in 2017. The three finalist businesses in this year's challenge, which took place on February 23, 2021, will also showcase at the Alumni Business Expo following the gala.

National Investor Pitch Challenge Finalists

Our 2021 finalist businesses are:

AGRI

Joaquin Otero, Founder

NFTE Southeast, E2

Class of 2021

Money Moves, the Video Game

Samya Zia, Founder

NFTE Southeast, E2

Class of 2020

Sewn Earth

Yulisa Reveles, Founder

NFTE Los Angeles Metro, E2

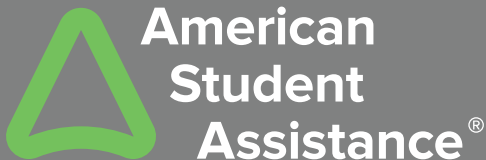
Class of 2020

Our Sponsors

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McKinsey & Company



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Patricia Alper

Dora and Noah Hanft

Elizabeth and
Michael Kacsmar

Mandy and Tim
Murphy Family Fund

David Spreng

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William and Marjory Blumenthal
John Casanova
CFG, LLC
David Chubak
Douglas Cooper
Clara Del Villar
Joel Feinberg
Kyle Garman
GCSEN Foundation
Matthew Gilmore
Josh Hafer
Susan and Chuck Harris
Reginald F. Lewis Foundation
The Masters School
Drew Oliver
PNC Bank
Emilio Ragosa
Diana Rowan Rockefeller
Susan and Tim Schieffelin
Siegfried Group
USI Insurance
John Van De Weert

Our Supporters

Cody Chang
Jerry Goldberg
Karla Readshaw
Max Savole
Brent Steele
Ben Teicher
Rachpal Thind
Kevin Wolfgang

Watch & copy our mixologist, Jennifer Sandella, to enjoy a unique cocktail or mocktail!

NFTE Gala Cocktail

2 oz. vodka
1 oz. ube syrup
(or use vanilla syrup* and add 2 drops of red, blue, or purple food coloring!)

½ oz. lime juice
½ oz. white grapefruit juice
2 dashes Angostura bitters
1 pinch salt
1 egg white
orange peel

Combine all ingredients (except the orange peel) into a shaker tin. Shake hard without ice (dry shake) for 10-15 seconds. Open, fill with ice, and shake again. Strain into a chilled coupe glass. Twist the orange peel over your glass to express the oils, and garnish with it.

NFTE Gala Mocktail

1 oz. ube syrup
(or use vanilla syrup* and add 2 drops of red, blue, or purple food coloring!)

½ oz. lime juice
½ oz. white grapefruit juice
2 dashes Angostura bitters**
1 pinch salt
club soda
orange peel

Combine all ingredients (except the club soda and orange peel) into a shaker tin. Shake with ice for 10-15 seconds, then strain into a highball or Collins glass. Fill with fresh ice and club soda. Twist an orange peel over your glass to express the oils, and garnish with it.

*To make your own Vanilla Syrup: Combine 8oz of sugar with 8oz of hot water and heat together on the stove over low heat. During the heating process add 1/2tsp vanilla extract. Stir continuously until sugar has dissolved without letting the water boil. Store in your refrigerator for up to two weeks.

**Note that bitters contain some alcohol, so omit if needed.

Cocktails created and demonstrated by:
Jannifer Sandella, Craft Cocktails and Theatre Craft, @jenmakesdrinks

Thursday, March 4, 2021

Livecast on Global Meet and Hopin

