



Network for Teaching Entrepreneurship

Our Mission

Network for Teaching Entrepreneurship (NFTE) activates the entrepreneurial mindset with unique learning experiences that empower all students to own their futures.

What is the Entrepreneurial Mindset?

Research shows that the entrepreneurial mindset—which includes skills such as adaptability, self-reliance, critical thinking, and problem solving—prepares young people for lifelong success. Equipped with the entrepreneurial mindset, as well as the vital business and academic skills NFTE teaches, young people are ready to thrive in the 21st century innovation economy. The NFTE experience empowers young people to think and act like entrepreneurs, developing competencies in eight mindset domains that are key drivers of success:



Why teach entrepreneurship? Because the future of work is entrepreneurial.

- 90% of employers say entrepreneurial skills are important or very important
- 50% of the U.S. workforce, experts predict, will be freelancers by the year 2027
- 1 in 3 U.S. employers seek to hire people with entrepreneurial experience

NFTE in the Baltimore Metro Area

2020-21 School Year (Projected)



The entrepreneurial mindset helps NFTE students further their education, launch their own businesses, and succeed in the workplace.

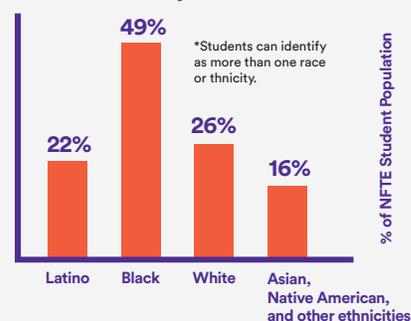
90% of program alumni believe what they learned from NFTE helps them in business—and in life

74% of NFTE alumni enroll in college, compared to 65% of low income students overall

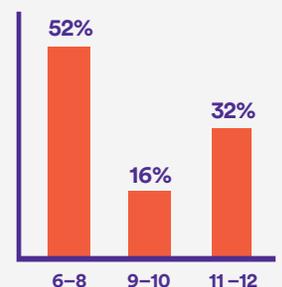
25% of NFTE alumni have started at least one business, compared to 2% of young adults in general

50% of NFTE alumni report earning more than the median salary in the U.S.

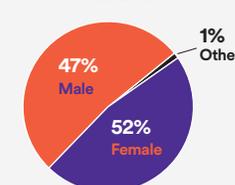
Race/Ethnicity*



Grade Levels



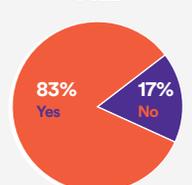
Gender



Country of Origin

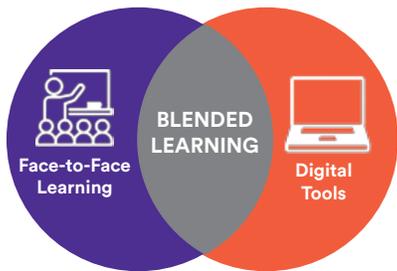


FRL

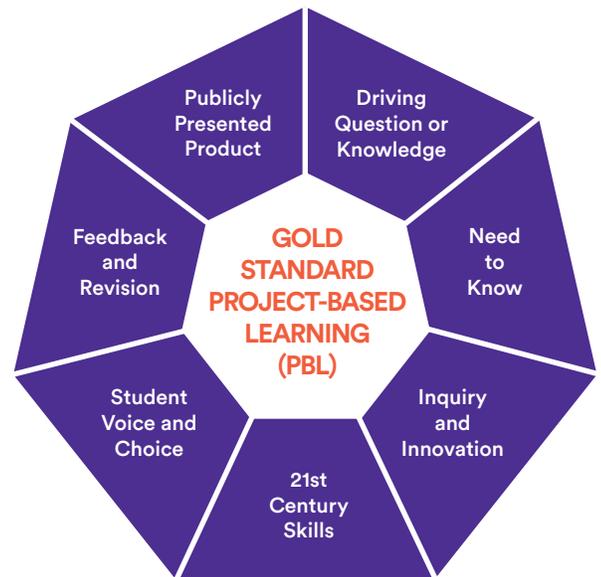
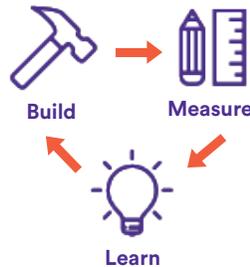


NFTE Entrepreneurship Pathway and Certification

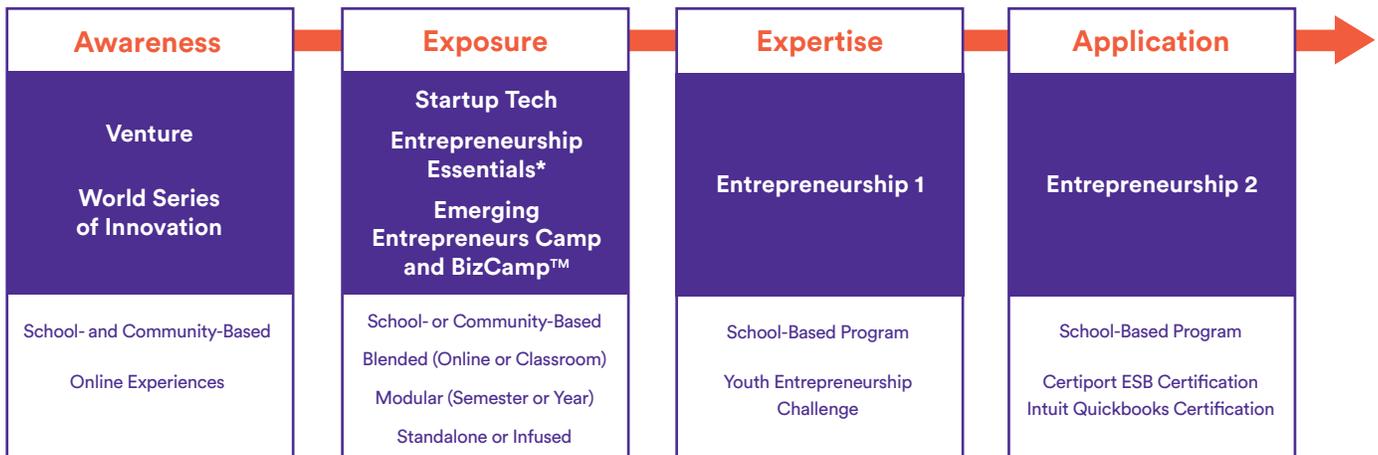
NFTE’s innovative programs engage and challenge young people. Our Entrepreneurial Teacher Corps is trained to guide students as they develop their entrepreneurial mindset through experiential, project-based learning that integrates lean startup practices and digital tools. Advanced NFTE students are able to earn both the **Intuit QuickBooks** certification and the **Entrepreneurship and Small Business (ESB)** certification from Certiport, a Pearson VUE business.



LEAN STARTUP PRACTICES



NFTE ENTREPRENEURSHIP PATHWAY



NFTE enlists business leaders and entrepreneurs from the local community to bring real world experience into the classroom as business coaches and advisors. Dedicated volunteers help NFTE students as they develop their own business ideas, explore sustainable business models, refine their business plans, and learn how to pitch their ideas to experts in a series of judged business plan competitions and real investor panels.

“NFTE really changed how I view myself. It helped me understand that obtaining an education would be critical to the development of my product and...owning my own business.”

Dara Howard, NFTE Alum



To learn more about partnering with NFTE, supporting our Entrepreneurship in Every Classroom annual campaign, or bringing NFTE programs to your school or community-based organization, email us at programinquiry@nfte.com