Our Reach
Since its founding, NFTE has served well over a million students in the U.S. and abroad. During the 2020-2021 school year we reached over 74,000 young people:

33,199 U.S. Students in classrooms and camps across the country
348 Schools and Community Partners
1,226 Classes and Camps
501 Teacher Corps Members
2,455 Volunteers
7,750 International Students in classroom programs delivered by partners in Germany, Ireland, Israel, Japan, Mexico, Qatar, and Singapore
33,353 Online students participating in entrepreneurship experiences

NFTE’s Long-term Impact is Clear:
86% of NFTE alumni are employed or actively engaged in furthering their education
90% believe their entrepreneurial mindset has helped them in school, in business, and in life
1 in 4 have started one or more new businesses since completing the NFTE program, compared to just 2% of young adults in general and an even smaller percentage of low-income youth overall

U.S. Student Demographics
NFTE serves a diverse student body, focusing on entrepreneurship education for young people from under-resourced communities. NFTE programming is delivered to learners in middle schools and high schools across the country. Many more young people are reached through NFTE’s partnerships with international youth development organizations, but the following profiles the composition of the student body in U.S. classrooms.

Student Race/Ethnicity
- Latino: 30%
- Black: 33%
- White: 23%
- Asian, Other, and More Than One Ethnicity: 14%

Student Grade Levels
- 6-8: 25%
- 9-10: 34%
- 11-12: 42%

Gender
- Male: 53%
- Female: 46%
- Nonbinary: 1%

Country of Origin
- Born within the U.S.: 86%
- Born outside the U.S.: 14%

FRL Eligible
- Yes: 77%
- No: 23%

NFTE Across the United States

NFTE maintains a nationwide network of program offices and works directly with schools, school districts, and community-based organizations to serve young people in under-resourced communities across the nation.

International Partners

NFTE is proud to partner with a number of leading international organizations to activate the entrepreneurial mindset and build startup skills in young people across the globe.

Robin Ye and Bryan Ng, students at Hwa Chong Institution in Singapore, and founders of Robin Food, a proposed tech-driven bidding system to help foodbanks manage inventory and reduce wasted food. Robin Food won first place in the PIMCO Zero Hunger Challenge, part of the 2020 NFTE World Series of Innovation.

Check out all other winners at: https://www.nfte.com/competitions/nfte-world-series-of-innovation/
NFTE Supporters

Donors and sponsors are vital partners in providing opportunities for NFTE students. Their generosity makes our work possible. This list reflects donations made between July 1, 2020 and June 30, 2021.

Entrepreneurial Leaders ($1,000,000+)

- Charles Stewart Mott Foundation
- Egidio Lombardi Charitable Lead Trust
- Mastercard
- Medical Research Foundation
- Microsoft
- Motorola Solutions Foundation
- PayPal
- Tucker York
- University of Michigan Foundation

Equity Investors ($500,000+)

- All Points North Foundation
- AT&T Foundation
- Bank of the West
- Capital One
- E*TRADE Financial
- F.M. Kirby Foundation
- Holly B. Wallace and Ed Baum and The Wallace and Baum Family Foundation
- Lowe's
- Pitney Bowes Inc.
- Polk Bros. Foundation
- The Batchelor Foundation
- The Coca-Cola Company
- The Jim Moran Foundation

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- The Jim Moran Foundation

Angel Investors ($50,000+)

- Anthony D. Salcito
- Babson College
- Costco Wholesale
- Dwight Stuart Youth Fund
- Express Scripts Foundation
- Gus and Mary Beth Harris
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- Miami Bayside Foundation
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Startup Investors ($25,000+)

- All Points North Foundation
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- Bank of the West
- Capital One
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- F.M. Kirby Foundation
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Launch Partners ($100,000+)

- Anonymous
- Babson College
- Costco Wholesale
- Dwight Stuart Youth Fund
- Express Scripts Foundation
- Gus and Mary Beth Harris
- Marquette
- Miami Bayside Foundation
- Mollie Richardson
- Pacific Western Bank
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- The Mandy and Tim Murphy Family Fund

Accelerators ($10,000+)

- Arthur Rock and Toni Rembe
- Arthur Rock and Toni Rembe
- Bank of Hope
- Capital Group
- City National Bank
- CME Group
- Craig & Kathryn Hall Foundation
- Emerson Electric Company
- First Republic Bank
- Greg & Linda Diamond
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- Horizon Therapeutics
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- The Wandering Capitalist
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- USC Good Neighbors Campaign
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- William & Isabel Clarke Foundation
- Zeldin Family Foundation
“By focusing on expanding skills like critical thinking, communication and collaboration, and self-reliance, NFTE is helping students prepare for future success. We believe it’s essential that the next generation develop the entrepreneurial mindset to stand out in a competitive workforce and succeed in a variety of industries and settings.”

Michael J. Kacsmar
Partner at EY US; Chair of NFTE’s Board of Directors

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Donors and sponsors are vital partners in providing opportunities for NFTE students. Their generosity makes our work possible. This list reflects donations made between July 1, 2020 and June 30, 2021.

Support and Revenues:

$16,627,262

- Contributions 57%
- In-kind Support 26%
- Other Revenue 16%

Expenses:

$14,564,261

- Program 81%
- Administrative 11%
- Fundraising 8%
“Studying entrepreneurship, developing the entrepreneurial mindset, learning what a business plan is and how to do an elevator pitch opens a door to that part of your brain some people don’t know they have.”

—Jose Rodriguez
2020 NFTE National Youth Entrepreneurship Challenge Winner; Founder & CEO of Tasium

Interested in bringing NFTE to your school or supporting NFTE? Please email programinquiry@nfte.com or call 212-232-3333.