Our Mission
Network for Teaching Entrepreneurship (NFTE) activates the entrepreneurial mindset with unique learning experiences that empower all students to own their futures.

What is the Entrepreneurial Mindset?
Having an entrepreneurial mindset prepares young people for lifelong success – in school, in business, and in life. The entrepreneurial mindset is a set of characteristics, attitudes, behaviors, and skills that help students identify and make the most of opportunities, overcome and learn from setbacks, and achieve in a variety of settings. These skills and traits drive action and are essential for success in today’s ever-evolving innovation economy and future workforce. In NFTE’s model, the entrepreneurial mindset emphasizes eight core domains:

INITIATIVE & SELF RELIANCE
FUTURE ORIENTATION
FLEXIBILITY & ADAPTABILITY
OPPORTUNITY RECOGNITION
COMMUNICATION & COLLABORATION
CREATIVITY & INNOVATION
COMFORT WITH RISK
CRITICAL THINKING & PROBLEM SOLVING

The entrepreneurial mindset helps NFTE students further their education, launch their own businesses, and succeed in the workplace.

96% of NFTE seniors are on track to graduate high school on time, compared to less than 80% among their peers.

1 IN 4 NFTE alumni have started at least one business, compared to 2% of young adults in general.

94% of alumni feel NFTE helped them learn how to build a business, while 82% feel NFTE helped them grow their entrepreneurial mindset.

Teaching entrepreneurship accelerates inclusiveness. NFTE programs reduce inequities in education and the workforce in two ways:

- NFTE programs reduce the opportunity gap for students from under-resourced communities. This is significant at a time when an estimated 38% of young people are not adequately prepared for post-secondary success.
- NFTE students who are young women are able to make tremendous gains in entrepreneurial mindset skills when compared to their male peers. This suggests that providing girls with early exposure to entrepreneurship can accelerate gender diversity among entrepreneurs.
NFTE Entrepreneurship Pathway and Certification

NFTE’s innovative programs engage and challenge young people. Our Entrepreneurial Teacher Corps is trained to guide students as they develop their entrepreneurial mindset through experiential, project-based learning that integrates lean startup practices and digital tools. Advanced NFTE students are able to earn both the Intuit QuickBooks certification and the Entrepreneurship and Small Business (ESB) certification from Certiport, a Pearson VUE business.

NFTE mobilizes business leaders and entrepreneurs as volunteers to bring real world experience into every NFTE student’s program experience. Dedicated volunteers serve as coaches, business advisors, guest speakers and competition judges. They help young people develop their business ideas, refine their plans and pitches, and explore career opportunities.

I now have both soft and hard skills that I use at my workspace and in everyday life because of NFTE and I can network at a higher level than my peers.

Indiraliz Garcia, NFTE Alum

NFTE ENTREPRENEURSHIP PATHWAY

<table>
<thead>
<tr>
<th>Awareness</th>
<th>Introductory</th>
<th>Intermediate</th>
<th>Advanced</th>
</tr>
</thead>
<tbody>
<tr>
<td>World Series of Innovation (online experience)</td>
<td>Startup Tech</td>
<td>Entrepreneurship 1</td>
<td>Entrepreneurship 2*</td>
</tr>
<tr>
<td>Exploring Careers</td>
<td>entrepreneurship Essentials</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Certipor ESB Certification; Intuit Quickbooks Certification; Intuit Design for Delight (D4D) Innovator Certification

To learn more about partnering with NFTE, supporting our Aspiring Entrepreneurs Program, or bringing NFTE programs to your school or community-based organization, please email one of our team members.

BRING NFTE TO YOUR COMMUNITY

SOUTHEAST REGION

Chris Brignolle, Executive Director - ChrisB@nfte.com
Daniel Williams, II Program Director - DanielW@nfte.com
Victor Martinez Program Manager - VictorM@nfte.com
Careline Romain, Development Director - CarelineR@nfte.com
Jennifer Smith, Lead Program Associate - JenniferS@nfte.com

nfte.com